

# Barry Gabel

## EXECUTIVE VICE PRESIDENT, CBRE INSTITUTIONAL PROPERTIES



*Barry Gabel is an Executive Vice President and a member of CBRE Institutional Properties. Barry spends his time identifying opportunities, executing client strategy, establishing relationships between parties and coordinating financial analysis and due diligence.*

In his role as a Capital Markets broker, Barry has completed transactions totaling more than 25 million square feet and over \$3.6 billion in value. In 2007 Barry joined CBRE as a part of the merger with Trammell Crow Company.

Barry has over 32 years of experience in commercial real estate in Arizona. With each assignment, Barry provides a high attention to detail, loyalty and commitment to excellence, and determination to outperform his clients' expectations.

### ACHIEVEMENTS

NAIOP Investment Broker of the Year 2003, 2008, 2009 and 2010

Nominated NAIOP Investment Broker of the Year – 2003, 2004, 2005, 2008, 2009, 2010, 2012-2015

Commercial Executive Magazine Broker of the Year 2010, 2011, 2012, 2013 and 2015

AZ Business Leaders Magazine – selected for 2013-2014 edition  
AZRE Magazine People to Know 2008, 2009 and 2012

AZRE RED Award  
Brokerage Team of the Year: Office Sales – 2014

Top Producing Team in Phoenix Overall, Trammell Crow Company – 1996-2003, 2005 and 2006

Trammell Crow Company  
National Top 50 Producer – 2002, 2003, 2005, 2006

### PROFESSIONAL AFFILIATIONS / ORGANIZATIONS

CBRE Institutional Properties

National Association of Industrial and Office Properties (NAIOP)

NAIOP Developing Leaders Mentorship Program

Past President and Executive Council Member – Boys and Girls Club of Phoenix

Phoenix Children's Hospital – Board Member

ULI Member

### EDUCATION

Bachelor of Science, Business Administration, University of Arizona

### CLIENTS REPRESENTED

AEW  
Bank of America  
Brookfield Property Group  
Cornerstone Advisers  
Clarion Partners  
CWCcapital  
Diamond Ventures  
DPC Development  
Equity Commonwealth  
General Dynamics  
Glimcher  
Hines

JDM

JPMorgan Chase  
LaSalle Investment Management  
Lincoln Property Company  
McCarthy Cook  
Merit Properties  
MidFirst Bank  
Oaktree Capital  
Pearlmark  
Prudential Real Estate  
Regent Properties  
Reliance Management  
Ryan Companies  
Starwood Capital  
State Farm Insurance  
TIAA-CREF  
The Mack Company  
The Muller Company  
Trammell Crow Company  
VEREIT, Inc  
ViaWest Group  
Waitt Corp