



Daniel Calihan

SENIOR VICE PRESIDENT, CBRE PHOENIX

Daniel Calihan is a Senior Vice President with CBRE's Phoenix office. Daniel specializes in industrial and office flex lease negotiations, building and land sales, landlord and tenant representation, build-to-suit development, site selection and investment property sales.

For over 20 years, Daniel has been one of metropolitan Phoenix's premier real estate professionals. Along with Pat Feeney and Rusty Kennedy, Daniel has been named NAIOP's Industrial Broker of the Year eight times and finalists on seven other occasions. Over the course of his career, Daniel has been involved in more than 1,500 transactions exceeding \$3 billion dollars in total consideration.

Daniel began his commercial real estate career in 1995 when he joined CBRE as a market researcher. In 1996, he joined senior brokers Joe Porter and Pat Feeney, training under one of Arizona's leading teams in Industrial Services. He was soon elevated to partner on the team, and in 1998, Daniel was named Rookie of the Year for CBRE's Phoenix office.

ACHIEVEMENTS

- NAIOP (National Association of Industrial & Office Properties) "Deal Maker of the Year": 2002
- CBRE Phoenix Rookie of the Year: 1998
- NAIOP (National Association of Industrial & Office Properties) "Brokers of the Year": 2012, 2011, 2010, 2004, 2000, 1999
- Finalist NAIOP (National Association of Industrial & Office Properties) "Brokers of the Year": 2014, 2013, 2009, 2006, 2005, 2003, 2002, 2001
- RED Awards "Industrial Sales Team of the Year": 2015
- Real Estate Development Magazine "Industrial Brokers of the Year": 2005
- Investment "Brokers of the Year": 2002

PROFESSIONAL AFFILIATIONS/ACCREDITATIONS

- Phoenix Thunderbirds Tournament Chairman of Waste Management Phoenix Open 2015
- Board Member - Metro YMCA
- SIOR Member (Society of Industrial & Office Realtors)
- NAIOP Member (National Association of Industrial & Office Properties)
- Board Member-First Tee of Arizona
- Past Board Member-Junior Golf Association of Arizona
- EC70 Charities Life Member-Boys & Girls Club of metropolitan Phoenix
- Brokers for Kids
- University of Arizona Alumni Association

EDUCATION

University of Arizona, Bachelor of Science; Finance, Tucson, Arizona