



Julie A. Johnson, CCIM

PRINCIPAL, AVISON YOUNG

Julie A. Johnson, CCIM, a graduate of Arizona State University with a Bachelor of Science degree in Metallurgical Engineering, has been in the healthcare real estate business for about 25 years.

She attended ASU with the aid of two scholarships – a Regents Scholarship given to Arizona high school students graduating in the top one percent of their class, and a Phelps Dodge Corporate Scholarship.

After a short time as an engineer, Julie joined the advertising sales staff of the Phoenix Business Journal, where she handled all healthcare accounts. While at the Journal, she gained valuable knowledge of the healthcare industry and was successful in gaining relationships with key members of the medical community. In 1989, Julie launched her real estate career, specializing in healthcare real estate. In 1992, she achieved the prestigious CCIM (Certified Commercial Investment Member) designation, validating her expertise and commitment to the profession.

Julie uses her strong analytical skills to assist clients with demographic and market studies as well as investment analysis and lease analysis. Her in-depth knowledge of healthcare properties, senior housing, managed care, healthcare reform issues and healthcare tenant improvements makes her a valuable resource to clients. Her knowledge of and extensive relationships with Valley hospitals and healthcare providers, along with years of research and involvement in numerous real estate transactions, qualify her as an expert in the field.

The combination of Julie's commitment to her clients and skills make her one of the most qualified specialist in healthcare and a valuable member of the Avison Young team of professionals.