



MICHAEL P. GARLICK

Senior Managing Director



Newmark Grubb Knight Frank
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Years of Experience

19 Years

Areas of Specialization

- Office Leasing and Sales
- Landlord Representation
- Tenant Representation

Michael P. Garlick joined Newmark Grubb Knight Frank as a senior managing director in 2014. Mr. Garlick provides a highly integrated and organizational structure based on proactive assessment of the client's goals and objectives. His extensive knowledge of the Phoenix office market is complemented by his thorough analysis and marketing skills involving tenant relocation, tenant expansion and lease negotiations. Mr. Garlick's highly personalized client service and delivery of results, coupled with effective communications, has resulted in the establishment of multiple long-term relationships. Throughout his 19-year career, Mr. Garlick has completed over 850 transactions totaling more than 10 million square feet valued in excess of \$1.0 billion of total consideration.

Prior to Newmark Grubb Knight Frank, Mr. Garlick was a principal with Lee & Associates from 1998 to 2014. He achieved the principal designation faster than any other associate in the history of Lee & Associates Arizona. Before joining Lee & Associates, Mr. Garlick held the position of associate with CBRE in its Phoenix office from 1993 to 1997.

CURRENT SIGNIFICANT LISTINGS:

- 1150 West Washington Street, Tempe, AZ: 215,000 SF
- The Reserve at San, 339 East Germann Road, Gilbert, AZ: 150,000 SF
- Baseline Corporate Center, 4920-4940 South Wendler Drive, Tempe: 140,000 SF
- Kierland Commons, 15205 North Kierland Boulevard, Scottsdale, AZ: 130,000 SF

PARTIAL CLIENT LIST:

- Brookfield Opportunity Real Estate Group
- Carlson Real Estate Company
- Duke Realty
- Great Point Investors
- Greenwood & McKenzie
- Kemper
- Macerich
- Orsett
- Sun State Development

PROFESSIONAL AFFILIATIONS:

- Board member, Lee & Associates, 2006 – 2008
- Member, Society of Industrial and Office Realtors (SIOR)
- Member, NAIOP
- Licensed Arizona real estate broker

Mr. Garlick graduated from the University of Arizona with a Bachelor of Political Science degree in 1993.