



David Wilson, CCIM

IREM® 2018 CHAPTER PRESIDENT



Certified Commercial
Investment Member (CCIM)
Central Arizona Chapter

2018 CCIM Institute President David P. Wilson, CCIM, is one of the youngest presidents to hold the position in the Institute's 51-year history. In addition to his leadership position at CCIM Institute, he is Partner and Executive Vice President of Lockard Development and also serves as President of Lockard Commercial Realty in Cedar Falls, Iowa. Wilson has closed more than \$600 million in transactions for development projects in 15 states. His specialties include retail, restaurant, healthcare, and senior living projects. For Lockard Commercial Realty, Wilson leads a team of commercial real estate professionals in five different offices within Iowa.

Since obtaining his CCIM designation in 2002, he has progressively moved up from leadership positions within the Iowa CCIM Chapter to significant positions on multiple CCIM Institute national committees, including roles on both the Board of Directors and the Executive Committee. As 2017 CCIM President-Elect, Wilson was the Chair of CCIM Institute's Strategic Planning Committee for 2017 and currently serves as the 2018 Executive Committee Chair.

At Lockard Development, he finds new value-added and development opportunities throughout the United States. Through his extensive relationships within the CCIM network, Wilson also helps locate internal and external sources for the equity and debt of various development projects. He has successfully completed healthcare projects, including ambulatory surgery centers, medical office buildings, and development for hospitals. Wilson's retail projects encompass power centers, strip malls, and freestanding retail buildings. He has extensive experience with leases, ground leases, build-to-suits, purchase agreements, operating agreements, and joint venture agreements.

In addition to his development experience, Wilson belongs to the International Council of Shopping Centers, and he is member of the Site Source Retail Broker Network with more than 40 offices nationwide..