

PETE K. BOLTON

**Executive Vice President,
Managing Director**



Newmark Grubb Knight Frank
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Years of Experience

34 Years

Areas of Specialization

- ♦ Industrial
- ♦ Office
- ♦ Leadership
- ♦ Coaching
- ♦ Up-to-Date Market and Industry Knowledge

Professional Background

Pete Bolton is the executive vice president, managing director of Newmark Grubb Knight Frank's Phoenix office and designated broker for Arizona brokerage operations. As an established industry leader, Mr. Bolton is among the most successful and widely recognized producers in the Phoenix commercial real estate market. Since opening NGKF's Phoenix office in 2012, he has recruited over 20 of the industry's top talent. His 33 years of experience run the gamut, from commercial brokerage and corporate management to founding and running 4 companies, and manufacturing and commodities. As a trusted voice in the community, Mr. Bolton has served a variety of community leadership roles and contributes regularly to a number of publications on industry trends and historical perspectives.

Mr. Bolton's real estate career began in 1980 as an industrial broker in Grubb & Ellis' Phoenix office, which he then ran in the mid-1990s.

Experience

- ♦ Executive Vice President and Managing Director 2010 - Present
Newmark Grubb Knight Frank, Phoenix, Arizona
(formerly with Grubb & Ellis Company)
- ♦ President and Owner 2008 - 2010
The Pete Bolton Company, Scottsdale, Arizona
Professional Life Coaching/Consulting/Teaching
- ♦ Co-Director, The Leadership Center 2005 - 2007
CB Richard Ellis, Chicago, Illinois
- ♦ Senior Managing Director 1999 - 2007
CB Richard Ellis, Phoenix, Arizona
- ♦ Senior Vice President, District Manager 1996 - 1999
Grubb & Ellis Company, Phoenix, Arizona
- ♦ President and Chief Executive Officer 1993 - 1996
Sun Orchard, Inc., Tempe, Arizona
Nation's largest manufacturer, processor and distributor of "fresh" citrus juices
- ♦ President, Landiscor, Phoenix, Arizona 1990 - 1993
Nation's largest aerial photography company
- ♦ President and Owner 1987 - 1990
The Bolton Company, Scottsdale, Arizona
Arizona's only company specializing in helicopter photography, videography and graphics-enhanced photography. Purchased by Landiscor in 1990
- ♦ Senior Marketing Consultant, Industrial Division 1980 - 1987
Grubb & Ellis Company, Phoenix, Arizona
- ♦ Sales Manager/Sales Training Manager 1975 - 1980
Xerox Corporation, Phoenix, Arizona



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Education

- ♦ Arizona State University, Tempe, Arizona, Bachelor of Science, Management
- ♦ Hudson Institute
Certified Life Coach
- ♦ Life in General

Professional Affiliations

- ♦ ULI - Board Member (2000 - 2006; 2011)
- ♦ AZ Chamber of Commerce & Industry
Board Member (2004 - 2008; 2011 - Present)
- ♦ NAIOP National Board Member (1998 - 2007)
- ♦ Valley Partnership - Board Member (1999 - 2006)
- ♦ Valley Partnership - President (2004)
- ♦ NAIOP Arizona - President (2000)
- ♦ NAIOP National Growth Issues Committee (2001 - 2004)
- ♦ DISC/Motivators Certification & Instructor
- ♦ International Coaching Federation Member
- ♦ Honorary Commander - Luke Air Force Base
- ♦ Fighter Country Partnership - Luke Air Force Base, Board Member (2010-2013)